SEC/SE/095/19-20 Chennai, October 31, 2019

**BSE Limited**,

Phiroze Jeejeebhoy Towers, P J Towers, Dalal Street, Mumbai – 400 001 Scrip Code: 533121 National Stock Exchange of India Limited,

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

Scrip Code: EXPLEOSOL

Sub: Outcome of the Meeting of Board of Directors held on October 31, 2019.

Dear Sir/Madam,

The Meeting of Board of Directors of Expleo Solutions Limited (Formerly known as SQS India BFSI Limited) was held on Thursday, October 31, 2019. The Board of Directors of the Company has inter-alia:

- 1. Considered and approved the Q2 Unaudited Financial Statements of the Company for the quarter and half year ended September 30, 2019. Copy of the Unaudited Financial Statements, Standalone and Consolidated, along with the Limited Review Reports from the Statutory Auditors for the said period are attached herewith.
- 2. The change of Internal Auditors from Mr. A. Murali, Proprietor, M/s. A. Murali & Associates (Existing Internal Auditor) to M/s. V. Chandrasekharan and Associates, Chartered Accountants (New Internal Auditor). It is to be noted that Mr. A. Murali, the existing Internal Auditor is also a Partner in M/s. V. Chandrasekharan and Associates, the new Internal Audit Firm. Hence, the change is only on status from a Proprietary Concern to an Audit Firm. The brief profile of M/s. V. Chandrasekharan and Associates, Chartered Accountants is enclosed herewith.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 09, 2015, we would like to inform that the meeting of the Board of Directors of the Company commenced at 10.00 a.m. and concluded at 2.45 p.m.

You are requested to take the above on record and oblige.

Thanking you,

Yours faithfully, For Expleo Solutions Limited (Formerly known as SQS India BFSI Limited)

S. Sampath Kumar Company Secretary and Compliance Officer Membership No. FCS 3838

Encl: As above.

# Internal Audit Firm Profile

Name of the firm	V. Chandrasekharan & Associates, Partnership
Address	1 <sup>st</sup> Floor Kalpataru Complex, No 44 CP
	Ramaswamy Road, Alwarpet, Chennai 600018
	Tel: 044-24662279
	Fax: 044-24662576
	Mobile: 9444018774
	Email: vcsekar2@rediffmail.com
	Vsekar59@gmail.com
Year of establishment	1984
Partners	V. Chandrasekharan - B.A., F.C.A.
	Founder Partner and is in practice since 1984.
	Has a rich and vide experience in handling
	corporate and tax matters
	Murali.A B.Sc., F.C.A.DISA
	Joined the firm in 1984 and is in practice since
	then.
	Has a vide and rich experience in corporate audits
	Harini Chandrasekharan B,Com., A.C.A.CISA
	Joined the firm as full time partner in 2014.
	All India 39 <sup>th</sup> Rank holder in CA Final
	examination
	Previously employed in BSR and Associates
	(KPMG) in statutory audit.
	Has a good experience in handling statutory and
	internal audits
Other assistants	Comprises of semi qualified and article assistants
	who are continuously educated and engaged in
	qualitative work: 10 persons

The firm strives to provide quality services in the areas of Audit (Statutory, Internal and Tax), Due Diligence, tax representation, Accounting and Taxation for domestic , foreign companies and individuals. The firm has a mix of statutory , internal , tax audits , IFC review and other consultancy services to notable corporates

#### Expleo Solutions Limited (formerly known as SQS India BFSI Limited)

CIN No:L64202TN1998PLC066604

Registered & Corporate office : 6A, Sixth Floor, Prince Infocity II, No. 283/3 & 283/4, Rajiv Gandhi Salai (OMR), Kandanchavadi, Chennai-600 096, INDIA.
Website: www.sqs-bfsi.com; Tel:+91 44 4392 3200; Fax:+91 44 4392 3258

Statement of Unaudited Standalone Financial Results for the Quarter and Half year ended September 30, 2019

(Rs. In Millions)

			Quarter ended Half year				Year ended
S.No.	Particulars	30-Sep-19	30-Jun-19	30-Sep-18	30-Sep-19	30-Sep-18	31-Mar-19
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Revenue from Operations	656.66	598.86	750.03	1,255.52	1,473.95	2,827.73
2	Other Income	1.22	23.68	41.44	21.37	47.62	55.53
3	Total Income (1+2)	657.88	622.54	791.47	1,276.89	1,521.57	2,883.26
4	EXPENSES						
	a) Employee benefits expense	332.75	293.20	323.66	625.95	633.19	1,249.77
	b) Finance Cost	4.98	0.04	-	5.02	-	0.67
	c) Depreciation and amortisation expense	14.98	16.87	13.52	31.85	27.40	54.76
	d) Other expenses	192.57	218.98	274.55	408.02	580.27	1,097.79
	Total Expenses (4)	545.28	529.09	611.73	1,070.84	1,240.86	2,402.99
5	Profit/(loss) before exceptional items and tax (3-4)	112.60	93.45	179.74	206.05	280.71	480.27
6	Exceptional Items	-	-	-	-	-	-
7	Profit/(loss) before tax (5-6)	112.60	93.45	179.74	206.05	280.71	480.27
8	Tax expense						İ
	a) Current Tax	33.03	29.05	72.82	62.08	111.70	173.50
	b) Deferred Tax	1.29	0.81	(3.14)	2.10	(5.62)	(7.61)
9	Profit/(loss) for the period (7-8)	78.28	63.59	110.06	141.87	174.63	314.38
10	Other Comprehensive Income						
	A (i) Items that will not be reclassified to profit or loss	(6.50)	(0.32)	(2.96)	(6.82)	(1.02)	(2.38)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	1.90	0.09	1.04	1.99	0.36	0.83
	B (i) Items that will be reclassified to profit or loss	-	-	-	-		-
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	<u> </u>	-			-
11	Total Comprehensive Income for the period (9+10) (Comprising Profit/(Loss) for	73.68	63.36	108.14	137.04	173.97	312.83
	the period (after tax) and Other Comprehensive Income (net of tax))	]		J .		]	
12	Paid Up Equity Share Capital (Face value of Rs.10/- each, fully paid up)	102.52	102.52	107.13	102.52	107.13	107.13
13	Other Equity	-	-	-	-	-	961.69
14	Earnings per Equity Share (Face value of Rs.10/- each) (for continuing		1				
	operations) (Refer Note 8)			40.55	40	45	
	- Basic (Rs.)	7.48	5.95	10.27	13.55	16.30	29.35
	- Diluted (Rs.)	7.48	5.95	10.27	13.55	16.30	29.35
	See accompanying notes to the Standalone Financial Results.	<u> </u>			<u> </u>		





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Statement of Unaudited Standalone Financial Results for the Quarter and Half year ended September 30, 2019

Standalone Balance Sheet as at September 30, 2019

(Rs. In Millions)

Standardie Balance Sileet as at September 30, 2019		31-Mar-19
Particulars	30-Sep-19	
ACCETC	(Unaudited)	(Audited)
ASSETS	1	
A. NON CURRENT ASSETS	35454	400 25
(a) Property, Plant and Equipment	264.81	186.35
(b) Intangible Assets	0.76	1.97
(c) Financial Assets		40.45
(i) Investments in subsidiaries	40.15	40.15
(ii) Loans	16.59	8.79
(d) Deferred Tax Asset	25.27	25.38
(e) Income Tax Asset (Net)	2.69	9.32
(f) Other Non Current Assets	36.39	28.50
TOTAL NON CURRENT ASSETS	386.66	300.46
B. CURRENT ASSETS		
(a) Financial Assets		
(i) Trade Receivables	514.67	300.24
(ii) Cash and Cash Equivalents	414.34	831.65
(iii) Bank balances other than (ii) above	6.56	8.06
(iv) Loans	0.01	26.34
(v) Other Current Financial Assets	125.86	57.51
(b) Other Current Assets	87.44	64.30
TOTAL CURRENT ASSETS	1,148.88	1,288.10
TOTAL ASSETS	1,535.54	1,588.56
EQUITY AND LIABILITIES		
A. EQUITY		
(a) Equity Share Capital	102.52	107.13
(b) Other Equity	842.21	961.69
TOTAL EQUITY	944.73	1,068.82
B. LIABILITIES		
NON CURRENT LIABILITIES		
Provisions	9.76	7.64
Othe Non Current Liabilities	75.12	-
TOTAL NON CURRENT LIABILITIES	84.88	7.64
CURRENT LIABILITIES		
(a) Financial Liabilities		
(i) Trade Payables		
(a) Total outstanding dues of Micro enterprises and		
small enterprises	0.14	0.10
(b) Total outstanding dues of creditors other than micro		
enterprises and small enterprises	206.32	183.92
(ii) Other Current Financial Liabilities	212.10	232.63
(b) Other Current Liabilities	34.35	43.24
(c) Provisions	3.14	2.55
(d) Current Tax Liabilities (Net)	49.88	49.66
TOTAL CURRENT LIABILITIES	505.93	512.10
TOTAL EQUITY AND LIABILITIES	1,535.54	1,588.56





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Statement of Unaudited Standalone Financial Results for the Quarter and Half year ended September 30, 2019

Standalone Statement of Cash Flows for the period ended September 30, 2019			s. In Millions)
		r ended	Year ended
Particulars	30-Sep-19	30-Sep-18	31-Mar-19
	(Unaudited)	(Unaudited)	Audited
A. Cash flow from operating activities			
Profit before tax	206.05	280.71	480.27
Adjustment for:			
Depreciation and Amortization Expense	31.85	27.40	54.76
Loss/ (Profit) on sale of Property, Plant and Equipment	(0.07)	-	0.78
Provision no longer required	-	-	(4.63)
Unrealized forex exchange loss/(gain) (Net)	(0.54)	(9.99)	27.49
Interest income	(11.13)	(7.08)	(14.35)
Finance Cost	5.02	-	-
(Reversal of)/Allowance for credit loss	0.25	-	(1.00)
Unwinding of discount on security deposits	(0.42)	(0.55)	(1.11)
Operating profit before working capital changes	231.01	290.49	542.21
Adjustment for:			
(Increase)/ Decrease in Trade Receivables	(213.10)	1.24	247.44
(Increase)/ Decrease in Loans	14.59	-	(13.77)
(Increase)/ Decrease in Other Current Financial Assets	(68.40)	(31.26)	(20.86)
(Increase)/ Decrease in Other Current Assets	(22.45)	1 1	(28.70)
(Increase)/ Decrease in Other Non-Current Assets	(2.89)		3.10
Increase/ (Decrease) in Trade Payables	26.94	79.01	66.74
Increase/ (Decrease) in Other Current Financial Liabilities	(48.88)	47.64	(5.52)
Increase/ (Decrease) in Other Current Liabilities	(8.89)	(18.79)	(15.48)
Increase/ (Decrease) in Provisions	2.70	6.97	(3.11)
Cash generated from operations	(89.37)	334.62	772.05
Direct taxes paid (net of refunds)	(60.22)	(91.24)	(229.64)
Net cash flow from operating activities (A)	(149.59)	243.38	542.41
Net cash now from operating activities (A)	(149.39)	243.38	342.41
B. Cash flow from investing activities			
Investment in bank deposits having maturity greater than 3 months	(0.90)	(135.60)	(212.51)
Proceeds from maturity of Fixed Deposits	2.41	339.96	459.63
Payments for purchase of Property, Plant and Equipment and Intangible Assets	(2.93)	(5.05)	(23.47)
Proceeds from sale of Property, Plant and Equipment	0.07	3.87	3.09
Interest received on deposit with banks	11.18	9.42	18.23
Proceeds from liquidation of a subsidiary	_	-	-
Net cash flow from/(used in) investing activities (B)	9.83	212.60	244.97
C. Cash Flow from financing activities			
Payments of Lease liability	(13.82)	-	-
Proceeds from Issue of Shares	(261.11)	0.34	0.34
Dividends paid	- ,	(214.27)	(214.27)
Tax on dividend paid	-	(44.04)	(44.04)
Net cash (used in) financing activities (C)	(274.93)	(257.97)	(257.97)
Net Increase/(Decrease) in cash & cash equivalents (A+B+C)	(414.69)	198.01	529.41
Effect of changes in exchange rate on cash and cash equivalents	(2.62)	2.67	(5.56)
Cash & cash equivalents at the beginning of the year	831.65	307.80	307.80
Cash and cash equivalents at the end of the period	414.34	508.48	831.65





#### ( expleo )

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Statement of Unaudited Standalone Financial Results for the Quarter and Half year ended September 30, 2019

Notes to the Standalone Financial Results:-

- The above Standalone financial results which are published in accordance with Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on October 31, 2019. The Standalone financial results are in accordance with the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the relevant Amendment Rules issued thereafter.
- Pursuant to Regulation 33(3)(b) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Company had decided to submit to the stock exchanges the Unaudited Financial Results (Standalone and Consolidated) for the first three quarters of the current financial year 2019-20 and Audited Financial Results (Standalone and Consolidated) for the fourth quarter and year ended March 31, 2020.
- The Chief Operating Decision Maker (CODM) evaluates the performance of the Company based on revenue and operating income in one segment i.e. "Software Validation and Verification Services" relating to banking and financial services industry. Accordingly, as per Ind AS-108, "Operating Segments" the Company has only one business segment and hence segment information has not been separately disclosed.
- 4 Other Income (Sl. No. 2) and Other Expenditure (Sl. No. 4 d) above includes Net Foreign Exchange Gain and Loss respectively for each reporting period as under:

(Rs. In Millions)

utions

Particulars		Quarter ended			Half year ended		
	30-Sep-19	30-Jun-19	30-Sep-18	30-Sep-19	30-Sep-18	31-Mar-19	
Net Exchange Gain / Loss	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
Other Income	_	3.53	29.22	-	22.19	-	
Other Expenses	5.63	-	1	2.09	-	26.94	

- On April 1, 2019, the Company has adopted Ind AS 116, Leases, using modified retrospective approach. Accordingly, the comparatives have not been retrospectively adjusted. The adoption of Ind AS 116 did not have any material impact on the standalone results for the quarter and six months ended September 30, 2019.
- 6 The earnings per share (basic and diluted) for the interim periods have not been annualised.
- The above Standalone financial results have been subject to Limited Review by the Statutory Auditors. The comparative figures for the period for April 1, 2018 to September 30, 2018 in the Standalone Statement of Cash Flows has been prepared by the management and approved by the Board of Directors and have not been subjected to limited review.
- 8 The prior period's figures have been regrouped / reclassified wherever necessary.

By order of

For Expleo Solutions Limited (formerly known as SQS India BFSI Ltd)

Place: Chennai Date: October 31, 2019 Balají Viswanathan Managing Director & CEO



# KALYANIWALLA & MISTRY LLP

CHARTERED ACCOUNTANTS-

The Board of Directors
Expleo Solutions Limited
(Formerly known as SQS India BFSI Limited)
6A, Sixth Floor, Prince Infocity II,
283/3, 283/4, Rajiv Gandhi Salai (OMR),
Kandanchavadi, Chennai – 600 096

#### LIMITED REVIEW REPORT

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Expleo Solutions Limited (formerly known as SQS India BFSI Limited) ("the Company"), for the half year period ended September 30, 2019 ("the Statement"). This statement is the responsibility of the Company's Management and has been approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder, as applicable and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review. Attention is drawn to the fact that the Unaudited Standalone Statement of Cash Flows for the corresponding period from April 1, 2018 to September 30, 2018, as reported in the Statement of Unaudited Standalone Financial Results have been approved by the Company's Board of Directors, but have not been subjected to review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of Unaudited Standalone Financial Results prepared in accordance with the applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For KALYANIWALLA & MISTRY LLP CHARTERED ACCOUNTANTS

Firm Registration Number 104607W/W100166

FARHAD M. BHESANIA

Mmam.

PARTNER

Membership Number 127355

UDIN No.: 19127355AAAAGA3847

Place: Chennai

Date: October 31, 2019

#### Expleo Solutions Limited (formerly known as SQS India BFSI Limited)

CIN No:L64202TN1998PLC066604

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Statement of Unaudited Consolidated Financial Results for the Quarter and Half year ended September 30, 2019

(Rs. In Millions)

							(RS. In IVIIIIONS)
s.	Doublandons	20.0 10	Quarter ended		-		Year ended
No.	Particulars Particulars	30-Sep-19	30-Jun-19	30-Sep-18	30-Sep-19	30-Sep-18	31-Mar-19
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
١.		676.66	500.00	750.00	4 255 52	4 472 05	2 027 72
1	Revenue from Operations	656.66	598.86	750.03	1,255.52	1,473.95	2,827.73
2	Other Income	1.49	20.88	57.09	22.37	72.14	59.96
3	Total Income (1+2)	658.15	619.74	807.12	1,277.89	1,546.09	2,887.69
4	EXPENSES	40.500	400.07	475.44	225 65	0==00	4 000 50
ŀ	a) Employee benefits expense	426.28	409.37	476.44	835.65	956.23	1,833.59
	b) Finance Cost	4.98	0.04	-	5.02	-	0.67
	c) Depreciation and amortisation expense	15.03	16.93	13.58	31.96	27.50	54.99
	d) Other expenses	87.05	95.67	109.28	182.72	231.23	462.76
١ ـ	Total Expenses (4)	533.34	522.01	599.30	1,055.35	1,214.96	2,352.01
5	Profit/(loss) before exceptional items and tax (3-4)	124.81	97.73	207.82	222.54	331.13	535.68
6	Exceptional Items	-	-	-	-		
7	Profit/(loss) before tax (5-6)	124.81	97.73	207.82	222.54	331.13	535.68
8	Tax expense						
	a) Current Tax	34.01	30.70	74.49	64.71	116.53	181.27
١.	b) Deferred Tax	1.30	0.80	(3.14)	2.10	(5.62)	(7.61)
9	Profit/(loss) for the period (7-8)	89.50	66.23	136.47	155.73	220.22	362.02
10	Other Comprehensive Income	<i>i</i>		(= ==)	(m )		<i>t</i> =1
	A (i) Items that will not be reclassified to profit or loss	(7.59)	0.37	(2.96)	(7.22)	(1.02)	(2.38)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	1.90	0.09	1.04	1.99	0.36	0.83
	B (i) Items that will be reclassified to profit or loss	-	-	-			-
۱.,	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-			
11	Total Comprehensive Income for the period (9+10) (Comprising Profit/(Loss) for the period (after tax) and Other Comprehensive Income (net of tax))	83.81	66.69	134.55	150.50	219.56	360.47
	Attributable to:						
1	Owners of the parent	92.01		134.55	450.50	219.56	260.47
	Non-controlling interests	83.81	66.69	134.55	150.50	219.56	360.47
1	Non-controlling interests	-	-	_	_	_	-
12	Of the Total Comprehensive Income above,						
i	Profits for the year attributable to:						
	Owners of the parent	89.50	66.23	136.47	155.73	220.22	362.02
	Non-controlling interests	-	-	-	-	-	-
13	Of the Total Comprehensive Income above,						
	Other comprehensive income attributable to:						
	Owners of the parent	(5.69)	0.46	(1.92)	(5.23)	(0.66)	(1.55)
1	Non-controlling interests	(5.05)	0.40	(1.52)	(3.23)	(0.00)	(1.55)
14	Paid Up Equity Share Capital (Face value of Rs.10/- each, fully paid up)	102.52	102.52	107.13	102.52	107.13	107.13
15	Other Equity	-	-	-	-	-	1,281.32
16	Earnings per Equity Share (Face value of Rs.10/- each) (for continuing operations)						
	(Refer Note 10)			4		20-5	
	- Basic (Rs.)	8.55	6.20	12.74	14.87	20.56	33.79
	- Diluted (Rs.)	8.55	6.20	12.74	14.87	20.56	33.79
	See accompanying notes to the Consolidated Financial Results.	L		<u> </u>			





#### ( expleo )

#### Expleo Solutions Limited (formerly known as SQS India BFSI Limited)

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Statement of Unaudited Consolidated Financial Results for the Quarter and Half year ended September 30, 2019

Consolidated Balance Sheet as at September 30, 2019		s. In Millions)
Particulars Particulars	30-Sep-19	31-Mar-19
	(Unaudited)	(Audited)
ASSETS		
A. NON CURRENT ASSETS		
(a) Property, Plant and Equipment	265.03	186.68
(b) Intangible Assets	0.76	1.97
(c) Financial Assets		
(i) Loans	16.59	8.79
(d) Deferred Tax Asset	25.27	25.38
(e) Income Tax Asset (Net)	2.69	9.32
(f) Other Non Current Assets	36.39	28.50
TOTAL NON CURRENT ASSETS	346.73	260.64
B. CURRENT ASSETS		
(a) Financial Assets		
(i) Trade Receivables	477.94	457.24
(ii) Cash and Cash Equivalents	756.78	978.92
(iii) Bank balances other than (ii) above	6.56	8.06
(iv) Loans	49.63	77.65
(v) Other Current Financial Assets	125.87	76.63
(b) Other Current Assets	100.73	72.81
TOTAL CURRENT ASSETS	1,517.51	1,671.31
TOTAL ASSETS	1,864.24	1,931.95
EQUITY AND LIABILITIES		
A. EQUITY		
(a) Equity Share Capital	102.52	107.13
(b) Other Equity	1,175.31	1,281.32
TOTAL EQUITY	1,277.83	1,388.45
B. LIABILITIES		
NON CURRENT LIABILITIES		ĺ
Provisions	9.76	7.64
Othe Non Current Liabilities	75.12	-
TOTAL NON CURRENT LIABILITIES	84.88	7.64
CURRENT LIABILITIES		
(a) Financial Liabilities		
(i) Trade Payables		
(a) Total outstanding dues of Micro enterprises and		
small enterprises	0.14	0.10
(b) Total outstanding dues of creditors other than micro	1	]
enterprises and small enterprises	88.87	80.88
	1	1 -3.00



(b) Other Current Liabilities

(d) Current Tax Liabilities (Net)

**TOTAL CURRENT LIABILITIES** 

**TOTAL EQUITY AND LIABILITIES** 

(c) Provisions

(ii) Other Current Financial Liabilities



328.39

69.17

3.59

53.73

535.86

1,931.95

299.22

56.20

4.19

52.91

501.53

1,864.24

#### Expleo Solutions Limited (formerly known as SQS India BFSI Limited)

CIN No:L64202TN1998PLC066604

Registered & Corporate office: 6A, Sixth Floor, Prince Infocity II, No. 283/3 & 283/4, Rajiv Gandhi Salai (OMR), Kandanchavadi, Chennai-600 096, INDIA.

Website: www.sqs-bfsi.com; Tel:+91 44 4392 3200; Fax:+91 44 4392 3258

Statement of Unaudited Consolidated Financial Results for the Quarter and Half year ended September 30, 2019

Consolidated Statement of Cash Flows for the period ended September 30, 2019 (Rs. In Millions)							
	ar ended	d Year ended					
Particulars	30-Sep-19	30-Sep-18	31-Mar-19				
	(Unaudited)	(Unaudited)	Audited				
A. Cash flow from operating activities							
Profit before tax	222.54	331.13	535.68				
Adjustment for:		•					
Depreciation and Amortization Expense	31.96	_	54.99				
Loss/ (Profit) on sale of Property, Plant and Equipment	(0.07)	27.50	0.78				
Provision no longer required	(/		(4.78)				
Unrealized forex exchange loss/(gain) (Net)	5.65	(9.99)	19.91				
Interest income	(11.68)	(10.51)	(15.19)				
Finance Cost	5.02	(20152)	- (,				
(Reversal of)/Allowance for credit loss	0.25	_	(1.00)				
Unwinding of discount on security deposits	(0.42)	(0.55)	(1.11)				
Operating profit before working capital changes	253.25	337.58	589.28				
Adjustment for:	233.23	337.30	303.20				
(Increase)/ Decrease in Trade Receivables	(26.79)	13.91	214.67				
	16.94	(48.10)	(59.35)				
(Increase)/ Decrease in Loans	i	1 '					
(Increase)/ Decrease in Other Current Financial Assets	(49.28)	1	(39.98)				
(Increase)/ Decrease in Other Current Assets	(27.88)		(29.26)				
(Increase)/ Decrease in Other Non-Current Assets	(2.89)	1	3.10				
Increase/ (Decrease) in Trade Payables	12.53	(45.08)	3.29				
Increase/ (Decrease) in Other Current Financial Liabilities	(58.31)		(10.65)				
Increase/ (Decrease) in Other Current Liabilities	(12.79)	1 '	(25.53)				
Increase/ (Decrease) in Provisions	2.72	14.20	(3.57)				
Cash generated from operations	107.50	248.73	642.00				
Direct taxes paid (net of refunds)	(63.89)	(94.94)	(236.36)				
Net cash flow from operating activities (A)	43.61	153.79	405.64				
B. Cash flow from investing activities							
Investment in bank deposits having maturity greater than 3 months	(0.90)	(135.60)	(212.51)				
Proceeds from maturity of Fixed Deposits	2.41	339.96	459.63				
Payments for purchase of Property, Plant and Equipment and Intangible Assets	(2.93)	(5.47)	(23.89)				
Proceeds from sale of Property, Plant and Equipment	0.07	3.87	3.09				
Interest received on deposit with banks	11.73	12.58	19.07				
Net cash flow from/(used in) investing activities (B)	10.38	215.34	245.38				
C. Cash Flow from financing activities							
Payments of Lease liability	(13.82)	_	-				
Proceeds from Issue of Shares	(261.11)		0.34				
Dividends paid	(201.11)	(214.27)	(214.27)				
Tax on dividend paid	_	(44.04)	(44.04)				
Net cash (used in) financing activities (C)	(274.93)		(257.97)				
Net Increase/(Decrease) in cash & cash equivalents (A+B+C)	(220.94)		393.06				
Effect of changes in exchange rate on cash and cash equivalents	(1.20)	1	(9.35)				
		1					
Cash & cash equivalents at the beginning of the year	978.92	595.21	595.21				
Cash and cash equivalents at the end of the period	756.78	709.04	978.92				





#### Expleo Solutions Limited (formerly known as SQS India BFSI Limited)

CIN No:L64202TN1998PLC066604

Registered & Corporate office: 6A, Sixth Floor, Prince Infocity II, No. 283/3 & 283/4,
Rajiv Gandhi Salai (OMR), Kandanchavadi, Chennai-600 096, INDIA.
Website: www.sqs-bfsi.com; Tel:+91 44 4392 3200; Fax:+91 44 4392 3258

Statement of Unaudited Consolidated Financial Results for the Quarter and Half year ended September 30, 2019

Notes to the Consolidated Financial Results:-

- The above Consolidated financial results which are published in accordance with Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on October 31, 2019. The Consolidated financial results are in accordance with the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the relevant Amendment Rules issued thereafter.
- Pursuant to Regulation 33(3)(b) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Company had decided to submit to the stock exchanges the Unaudited Financial Results (Standalone and Consolidated) for the first three quarters of the current financial year 2019-20 and Audited Financial Results (Standalone and Consolidated) for the fourth quarter and year ended March 31, 2020.
- The Chief Operating Decision Maker (CODM) evaluates the performance of the Group based on revenue and operating income in one segment i.e "Software Validation and Verification Services" relating to banking and financial services industry. Accordingly, as per Ind AS 108, "Operating Segments", the Group has only one business segment and hence segment information has not been separately disclosed.
- 4 Other Income (SI. No. 2) and Other Expenditure (SI. No. 4 d) above includes Net Foreign Exchange Gain and Loss respectively for each reporting period as under:

(Rs. in Millions)

Particulars	Quarter ended			Halfy	Year ended		
	30-Sep-19	30-Jun-19	30-Sep-18	30-Sep-19	30-Sep-18	31-Mar-19	
Net Exchange Gain / Loss	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
Other Income	-	•	44.33	•	42.46		
Other Expenses	1.16	10.24	-	11.40	-	22.65	

Financial Results of Expleo Solutions Limited (formerly known as SQS India BFSI Limited) (Standalone information):

(Rs. in (Millions)

						Millions)
		Quarter ended		Halfy	Year ended	
Particulars	30-Sep-19	30-Jun-19	30-Sep-18	30-Sep-19	30-Sep-18	31-Mar-19
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Net Sales / Income from Operations	656.66	598.86	750.03	1,255.52	1,473.95	2,827.73
Profit/ (Loss) from ordinary activities before tax	112.60	93.45	179.74	206.05	280.71	480.27
Net Profit/ (Loss) from ordinary activities after tax	78.28	63.59	110.06	141.87	174.63	314.38

- The Consolidated Financial Results include the results of 100% Wholly owned Subsidiaries, i.e. Expleo Solutions Inc., USA (formerly known as SQS BFSI Inc, USA), Expleo Solutions Pte. Ltd., Singapore (formerly known as SQS BFSI FZE., UAE) and Expleo Solutions UK Limited (formerly known as SQS BFSI UK Ltd., UK).
- 7 On April 1, 2019, the Company has adopted ind AS 116, Leases, using modified retrospective approach. Accordingly, the comparatives have not been retrospectively adjusted. The adoption of ind AS 116 did not have any material impact on the consolidated results for the quarter and six months months ended September 30, 2019.
- 8 The earnings per share (basic and diluted) for the interim periods have not been annualised.
- The above Consolidated Financial results have been subject to Limited Review by the Statutory Auditors. The comparative figures for the period for April 1, 2018 to September 30, 2018 in the Consolidated Statement of Cash Flows has been prepared by the management and approved by the Board of Directors and have not been subjected to limited review.
- 10 The prior period's figures have been regrouped / reclassified wherever necessary.

By order of the Board

For Expleo Solutions Limited (forme

India BFSI Ltd)

Balaji Viswanathan Managing Director & CEO

Place: Chennai

Date: October 31, 2019

# KALYANIWALLA & MISTRY LLP

#### CHARTERED ACCOUNTANTS

The Board of Directors
Expleo Solutions Limited
(Formerly known as SQS India BFSI Limited)
6A, Sixth Floor, Prince Infocity II,
283/3, 283/4, Rajiv Gandhi Salai (OMR),
Kandanchavadi, Chennai – 600 096

#### LIMITED REVIEW REPORT

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Expleo Solutions Limited (formerly known as SQS India BFSI Limited) (the "Parent"), and its subsidiaries (the Parent and it's subsidiaries together referred to as "the Group") for the quarter ended September 30, 2019 and for the period from April 1, 2019 to September 30, 2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India ("the SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Attention is drawn to the fact that the Unaudited Consolidated Statement of Cash Flows for the corresponding period from April 1, 2018 to September 30, 2018, as reported in the Statement of Unaudited Consolidated Financial Results have been approved by the Parent's Board of Directors, but have not been subjected to review.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder, as applicable and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

and the same

- i. Expleo Solutions Inc., USA (formerly known as SQS BFSI Inc., USA)
- ii. Expleo Solutions UK Ltd. (formerly known as SQS BFSI UK Ltd., UK)
- iii. Expleo Solutions Pte. Ltd. (formerly known as SQS BFSI Pte. Ltd., Singapore)
- iv. Expleo Solutions FZE, UAE (formerly known as SQS BFSI FZE., UAE)



#### KALYANIWALLA & MISTRY LLP

- 5. Based on our review and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Ind AS and other accounting practices generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial results of four subsidiaries incorporated outside India included in the consolidated unaudited financial results, whose interim financial results reflect total assets of Rs.368.83 million as at September 30, 2019 and total revenues of Rs.111.22 million and Rs.265.63 million, total net profit after tax of Rs.11.01 million and Rs13.87 million and total comprehensive income of Rs.9.92 million and Rs.13.47 million, for the quarter ended September 30, 2019 and for the period from April 1, 2019 to September 30, 2019 respectively, and cash flows (net inflow) of Rs.195.17 million for the period from April 1, 2019 to September 30, 2019, as considered in the consolidated unaudited financial results. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

These subsidiaries are located outside India whose interim financial results and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been reviewed by other auditors under generally accepted auditing standards applicable in their respective countries. The Company's management has converted the interim financial results of such subsidiaries located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India (Indian Accounting Standards "Ind AS"). We have reviewed these conversion adjustments made by the Company's management. Our conclusion in so far as it relates to the balances and affairs of such subsidiaries located outside India is based on the report of the other auditors and the conversion adjustments made by the management of the Company and reviewed by us.

Our conclusion on the Statement is not modified in respect of the above matters.

For KALYANIWALLA & MISTRY LLP

**CHARTERED ACCOUNTANTS** 

Firm Registration Number 104607W/W100166

FARHADM. BHESANIA

**PARTNER** 

Membership Number 127355

JXMsam

UDIN No.: 19127355AAAAGB8542

Place: Chennai

Dated: October 31, 2019